

GETTING OFF TO A **FAST START**

THE FIRST **48 HOURS**:

- Order your FastTrack Gold Kit
- Set up an AutoShip of 100PV or more
- Write down your Short Term & Long Term Goals for Your Business
- Decide how much time per week you will invest in your New Business
- Build a QUICK LIST of at least 50 People on paper, build it to 100+ in next week
- Develop a contacting approach with the help of your more Experienced Team
- Set up home meetings and/or face to face meetings

THE FIRST **FEW DAYS TO TWO WEEKS**:

- Share the Business Plan & Products at least 5-10 times with help
- Sign up 3-6 Business Builders & Customers with Team help
- Learn how to present by SEEING others do it for you
- Visit: www.ftalliance.com to build your BASIC skills
- Help your New Distributors get off to a FAST START
- Hit 2000PV-Become a new DIRECTOR!!

YOUR PERSONAL BUSINESS WEBSITE

Visit:
www.myshaklee.com
to **activate** your site

Your Shaklee ID:

Your Password:

Your Sponsor:

Email:

Phone:

Alt. Team Member:

Email:

Phone:

Complete this in your FIRST MONTH and you are well on your way to achieving the **Shaklee FASTTRACK to success!** CONGRATULATIONS!!

BUILDING A BUSINESS FOR YOUR FUTURE

WHAT ARE YOUR **SHORT TERM** GOALS FOR THE FIRST 6-12 MONTHS?

- \$ _____ Generate the cost of Shaklee Products I want to have monthly.
- \$ _____ The monthly additional income you would like to make.
- \$ _____ Car bonus for _____ vehicle(you choose)
- _____ New Director's Conference in San Fran, California
- _____ Dream Trip for 2 or 4 persons
- _____ Top Achievers International Trip for 2
- _____ Other important items you wish to have quickly

(The more goals you strive for & hit here, the quicker you will reach the LONG Term Goals)

WHAT ARE YOUR **LONG TERM** GOALS FOR YOUR FUTURE?

Which are the most important of these goals? **PRIORITIZE THEM.**

What time can you invest in sharing the opportunity/products for the first 6 months?

S _____ M _____ T _____ W _____ Th _____ F _____ S _____

Now it's time to **BUILD YOUR LIST** (the fuel for your business).

This is a simple task: Start with your cell phone, email database, Facebook contacts, co-workers, acquaintances & family. **NEVER PREJUDGE ANYONE**, because they may know someone that has an interest! The larger the list, the larger your results! Small lists equal small results.

MY IMPORTANT LIST

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MY IMPORTANT LIST TOO!

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NOW SELECT **15-20 PROSPECTS** THAT FIT THIS CRITERIA:



- They are ambitious
- They are local
- They know you well enough to easily meet
- They have an attitude that will move them to think of **solutions rather than barriers**

NOW MOVE THOSE **FUTURE BUSINESS LEADERS** TO THIS LIST:

SINGLE/ MARRIED	NAME	PHONE	EMAIL
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THE FIRST FEW WEEKS

NOW YOU NEED TO FILL YOUR CALENDAR FOR YOUR FIRST FEW WEEKS:

Make sure that you fill in work commitments, family events, church & school events- then highlight the areas where you have **JUST 30 MINUTES OR MORE** to dedicate to getting your business started.

These are the times that you will be setting up meetings, sharing the business or products, following up and helping people get started. **POST THE CALENDAR IN A VISIBLE SPOT.**

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY

EACH MONTH OF SHARING THE PLAN

MONTH:

Show the Plan (STP) just 15 times a month (make copies of this tracker) // Attend the FTG or Shaklee Event of the month
100 Point autoship + Extra PV by trying new products // Join in with our monthly leadership book

1. Name: _____ STP Date: _____ follow-up Date: _____
Notes: _____

2. Name: _____ STP Date: _____ follow-up Date: _____
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3. Name: _____ STP Date: _____ follow-up Date: _____
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4. Name: _____ STP Date: _____ follow-up Date: _____
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19. Name: _____ STP Date: _____ follow-up Date: _____
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20. Name: _____ STP Date: _____ follow-up Date: _____
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